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Hardy Plant

and

Service Book

of the

OUTDOOR ARTS
COMPANY, Inc.

FLOURTOWN, : : PENNA.

Our Creed

We believe in today and the work we are doing; in tomorrow and the work we hope to do.

We believe that the work we are doing is profitable to others as well as ourselves.

We believe that honest service can be meted out to honest men by honest methods.

We believe in courtesy, in generosity, in friendship and honest competition.

We believe there is something worth doing well for every man ready to do it.

We believe we are ready NOW!

Our Lines of Work and Service

CONSULTATION

SURVEYING AND ENGINEERING

LANDSCAPE DESIGN AND PLANS

PLANTING

GRADING AND ROAD BUILDING

PRUNING AND SPRAYING

FERTILIZING

EXPERT HORTICULTURAL ADVICE

Foreword

TO every home owner comes the impulse—the continual desire—to make home surroundings congenial and beautiful.

Moreover, it is your great pleasure to carry out these desires. Right here is the point of contact between you and us. Your PLEASURE is our BUSINESS.

It is a great satisfaction for us to know that our business is growing more and more, and yet, above all, the greater satisfaction is in knowing that the work carried out for you under our direction gives you pleasure, and that the plantings we do for you are thriving and growing into beauty year by year.

Anticipating the privilege to continue our services.

Outdoor Arts Co., Inc.

Bethlehem Pike

Flourtown, Penna.

Phones { Chestnut Hill 2077
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OUR OFFICE

WE know it is the prevailing custom among Nurserymen to issue every year a catalogue of their products, and we also have been doing this for several years.

This year, however, we are not going to tire you with the usual long alphabetical lists of Trees, Shrubs, Evergreens and Hardy Perennials that we have growing on our Nurseries, a great number of which you are already well acquainted with—rather we are going to tell you of some of the less known things which we know you will want to have.

Hardy

Herbaceous

Perennials

THE ACHILLEAS

This family of plants will grow and thrive under adverse conditions. Good for cutting.

	Each	Per Ten
Boule d'Neige and "The Pearl"	.25	\$2.00
Double White flowers in quantity		
Millefolium roseum—Pink,	.25	2.00
Long season of bloom		

REAL HARDY CHRYSANTHEMUMS

The kinds that win our hearts in late Fall.

Young potted plants ready for planting out in May—

Each	Per Ten	Per Hundred
.25	2.00	15.00

Large developed plants in bud for planting in your garden in September—

Each	Per Ten
.75	5.00

Autumn Queen—Rose Pink
Aurora—Light Pink
Bronze Beauty—Light Bronze
Brown Bessie—Bronze Red, button type
Donald—Light Pink
Golden Climax—Bronze Gold
Golden Mlle. Martha—Deep Yellow
Julia Lagravere—Deep Maroon
Lady Naylor—Clear Pink
Lilian Doty—Pink
Lilian Doty—White
May Suydam—Large Bronze
Miramar—Large Bronze
Mrs. Ada Skift—Single Golden Bronze
Mrs. Bradshaw—Primrose
Model—Small White
Queen of the Whites—Large White
Mrs. Philips—Single Pink

A REAL HARDY CARNATION

"Miss America" has come to stay. Flowers of a bright red color, and blooms continuously from June to November, clove scented.

.75	\$5.00
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ASTILBE

Many new French Hybrids, as well as some of the older favorites. The plume-like flowers are produced during June and July. They grow from 1½ to 3 feet high, should be in every garden, can stand a little shade, and are splendid for cutting.

	Strong plants	Each	Per 10
Astilbe		.50	\$4.00
Crepuscles—Primrose			
“ Elegant—Blush			
“ Feerie—Large Plume white flower			
“ Geiser—Cream White			
“ Gerly D'Argent—Pearly White			
“ Gerle de Neige—White			
“ Gloria—Pleasing Pink			
“ Mrs. Gladstone—Large feathery white			
“ Mont Blanc—Pure White			
“ Plumet Neigeux—Cream			
“ Queen Alexander—Soft Pink			
“ Rubella—Deep Pink shaded Lavender			
“ Vesta—Flesh Pink shaded Lilac			
“ Venus—Pure White			

ARTEMISIA LACTIFLORA

Best of all the Artemesias, tall graceful plant with heads of white fragrant flowers in early Fall, useful for cutting.

Strong flowering roots,	Each	Per Ten
	.35	\$2.50

HARDY ASTERS

The charm of the Michaelmas Daisy, as they are sometimes called, are now established, since European Gardens have set their O.K. on them. The Fall garden is incomplete without them.

	Each	Per Ten
Aster grandiflora—Blue	.25	\$2.00
“ Novae Angliae rosea—Pink	.25	2.00
“ Novae Anglia Belgii—St. Egwin,	.25	2.00
Lavender Pink		
“ Manuve Cushion (New)	.35	2.50
Japanese species growing from 1½-2½ feet high and having delicate mauve flowers.		

CORNFLOWER ASTER—(Stokesia Cyanea)

A fine border plant and one that gives us flowers useful for cutting

	Each	Per Ten
Stokesia cyanea—Lavender	.25	\$2.00
“ “ alba—White	.25	2.00

CHINESE LANTERN PLANT

So called because its Orange-Scarlet inflated seed-vessels have the appearance of a lighted lantern. Be sure to plant some to light you through the dark days of Winter. Each .35; Per Ten \$2.50.

MOUNTAIN FEATHER FLEECE—*Stenanthium robustum*

A rare native plant with showy panicles of white fleecy flowers. Fine for cutting.

Strong flowering roots, Each .35; Per Ten \$2.50

THE PAEONY

Queen of Spring flowers, and favorite of every one.

	Each
Delachi—Fine Red Flower	\$1.00
Edula superba—Silvery Pink	.50
Extra large roots	1.00
Felix Crousse—A wonderful flower of Ruby Red	1.00
Festiva Maxima—Pure White, with a blotch of Red on the centre petal	.50
Extra large roots	1.00
Louis Von Houtte—Large Deep Crimsen	1.00
Meissonier—Beautiful double-flower, pleasing shade of Red	1.00

THE IRISES

Queen of Spring flowers, and favorite of every one. Each

We used to call them "Flags", and well may we still do so, for a goodly number of them are always in evidence at Memorial Day to decorate the graves of our loved ones.

The following list comprises the kinds you will all want in your garden, and will give you a series of bloom from May to July.

GERMAN IRIS	Each	Per Ten
Berchta—Yellow and Bronze	.25	\$2.00
Bridesmaid—White Shaded	.25	2.00
Her Majesty—Lovely Rose Pink	.35	2.50
Mary Garden—Primrose Flush Lavender	.50	
Veined Maroon		
Madam Chereau—White edged Blue	.25	2.00
Madam Paquette—Bright Claret	.25	2.00
Nibelungen—Yellow and Purple	.50	
A wonderful flower		
No. 2—Lilac Blue	.25	2.00
No. 10—Orange veined Purple		
No. 15—Lemon Yellow, Purple Edged		
No. 17—Lemon Yellow		

DALMATIAN IRIS

"*Iris pallida dalmatica*" blooms just a little later than most of the German Iris. Has bold sword-like foliage, with tall heavy stems bearing aloft large flowers of delicate lavender petals with gold throat.

Each .50 Per Ten \$3.50

SIBERIAN IRIS

These charming "flags" bloom in June, the blue flowers are splendid for cutting. Will stand considerable moisture.

Each .25 Per Ten \$2.00

JAPANESE IRIS

These are for the July Garden and as the names given them by our Japanese neighbors are such tongue-twisters we are going to omit them. Tell us the colors you want and we will select from our collection of varieties.

Each .50 Per Ten 3.50

HARDY SWEET PEA

Pink flowers are given by *Lathyrus latifolia*, Pink Beauty, and pure white flowers with White Pearl.

Flowering roots, @ .75 each

FEVERFEW—(*Matricaria*, Little Gem)

A very attractive little plant with sweet scented leaves and numerous white double flowers.

Each	Per Ten
.25	2.00

BLEEDING HEART—(*Dielytra spectabilis*)

This old-fashioned plant is in great demand for its unique heart shape flowers.

Each	Per Ten
.75	5.00

PANSIES

Though considered an annual, we claim for it a place in the garden. Plants that will bloom all Summer.

.75 per doz.

GLADIOLI

The flower that never fails. Plant them by the hundred, and thus give yourself a never failing supply of flowers during the Summer.

.60 per dozen \$4.00 per hundred

America—Large spikes of Flesh Pink flowers

Cracker Jack—A free blooming variety, with deep Red flowers

Halley—Salmon Pink; one of the best

Mrs. Francis King—Flame Pink, exquisite flower.



A Perennial Garden on simple lines. Note the Tall Larkspur and the edging of old-fashioned Box.

THE LARKSPURS

Now recognized as the leading Star of the Summer Garden. Our plants are strong field grown.

	Each	Per Ten
Belladonna—Pale Blue	.25	2.00
Bellamosa—Turquoise Blue	.25	2.00
Chinese—Low growing, Pleasing Blue	.25	2.00
White Marsh Hybrids—Tall growing, giving bold spikes of flowers in various shades of Blue	.50	3.50

HYBRID MALLOW MARVELS

Fine selected strain chosen for size, form, and exquisite shades of color, ranging from white to deep red.

Strong roots that will flower for you this year .50 each

GIANT EYE-BRIGHT

is a suitable name for *Veronica longifolia subsessilis*. It has the largest spikes of blue flowers of all the kinds commonly found in Gardens.

Each	Per Ten
.50	3.50

PINK TURTLE HEAD

is the name given to *Chelone Lyoni*, because of the odd shape flowers. The color is a beautiful and rare one for late Summer and Fall.

Each	Per Ten
Flowering roots .35	2.50

HELENIUMS

These tall stemmed plants herald in the many bronze and gold flowers of the Autumn Garden. Gives you armfuls of flowers in terra-cotta, pure yellow and old gold.

	Each	Per Ten
Helenium Autumnale superbum	.25	2.00
" Riverton Beauty	.25	2.00
" Riverton Gem	.35	2.50

HARDY GARDEN LILIES

Lilium speciosa rubra "Japanese Lily"

White suffused with deep pink—Fragrant

	Each	Per Ten
Strong Potted Plants	.60	5.00

<i>Lilium superbum</i> "American Lily"	
Bronze spotted with Black	.25 2.00

Hemerocallis Hybrida Meehani "Fragrant Lily"	Each	Per Ten
Rich Yellow trumpet, long season of bloom	.60	5.00

<i>Hemerocallis fulva</i> "Tawney Day Lily"	
Bronze Yellow	.25 2.00

<i>Hemerocallis fulva</i> "Kwanso"	
A double flowered form of fulva	.25 2.00

Tritoma Pfitzeri "Torch Lily"

One of the most showy flowers of the Summer and Fall garden, spikes of flame colored flowers.

Each	Per Ten
.75	5.00

HARDY PHLOX

These form the back-bone of the Summer Garden with their banners of color and by cutting off the flower after it has faded we often secure a second crop of flowers for the Fall.

Our list of varieties give you all the colors you want.

	Each	Per Ten	Per Hundred
Bridesmaid—White and Pink	.25	2.00	15.00
Champs Elysees—Bright Magenta			
Europea—Large White, with crimson eye			
Ferdinand Cortez—Startling shade of Red			
General Chanzy—Orange Scarlet			
La Siecle—Large Pink			
Miss Lingard—White Lavender, tinted early flower			
Mrs. Jenkins—Pure White, late flower			
Peach Blow—Salmon Pink			
Rheinlander—Salmon Pink			

PHLOX ARDENSI LOUISE

A new hybrid, low growing, and giving a long season of lilac colored flowers.

Each	Per Ten
.35	2.50

GARDEN HELIOTROPE

An appropriate name given to *Valeriana officinalis* because of the perfumed pale lilac flowers.

	Each	Per Ten
	.25	2.00
Valeriana Coccinea—Bright Red flowers	.25	2.00

BABY'S BREATH

Such is the name of *Gypsophylla paniculata grandiflora*. Its innumerable dainty white flowers are charming to use with other cut flowers of a more heavy character.

Each	Per Ten
.25	2.00

HARDY ZINNIA

Heliopsis excelsa—with double yellow flowers on tall stalks, resembling the Garden Zinnia. Fine for cutting.

Each	Per Ten
.25	2.00

BLUE GENTIAN—(*Gentiana Andrewsii*)

One of our best native plants, that should grace every garden. Flowers in August and September.

Each	Per Ten
.35	2.50

The Planning and Planting of harmonious Hardy Gardens is one of our special lines of work.

Let us make a garden for you that will be a perennial source of interest and delight.



Rock Garden—Japanese

Rock and Wall Gardens

This particular phase of gardening is becoming very popular. It oftentimes solves a difficult problem in the most economical and attractive way.

It also creates an ideal situation for many gems in plant life which cannot ordinarily be used in the flower-garden or the shrub-border.

SOME ROCK GARDEN PLANTS—(Hardy Perennials)

Each	Per Ten
.25	2.00

Iris pumila
Helianthemum vulgare
Phlox subulata
Phlox divaricata
Sedum acre
Sedum album
Sedum speciosa
Sedum spectabilis
Iberis sempervirens
Silene schafta
Veronica candida
Vinca minor
Pachysandra terminalis
Aquilegia canadensis
Campanula carpatia
Agrostemma coronaria
Delphinium chinense
Dianthus plumarius
Aster alpina
Plumbago Carpentae
Cerastium tomentosum
Alyssum saxatile compacta



Rock Garden—American

ROCK GARDEN PLANTS (Continued)

EUONYMOUS KEWENSIS

A tiny leaved evergreen plant, especially adapted for growing over rock boulders and walls. .50 each.

FESTUCA GLAUCA

A grass with Silvery Blue foliage.

CALAMAGROSTIS

Lady grs—Green and Cream foliage.

@.25 each and \$2.00 per ten

GENISTA SCOPARIA

A hardy shrub, bearing fragrant Yellow, pea-shaped flowers.

3-4' @ .75 each

JASMINE NUDIFLORUM

March flowering Jasmine

@ .75 each

LIGUSTRUM LUCIDUM

Graceful evergreen plant with glossy green foliage

1½' @ 2.00 each

LONICERA PILEATA

Prostrate growing interesting plant, with almost evergreen foliage

@ 1.00 each

PETINISPORA OBTUSA NANA

Fygmy Japanese Cypress

4-6" @ .50 each

PYROCANTHA LALANDI

Evergren Fire Thorn. Persistent Orange 1½-2' @ \$1.50 each

GENERAL LIST OF HARDY PERENNIALS

Prices except where Specially Priced
.25 each—\$2.00 per 10—\$15.00 per 100

Agrostemma Coronaris	Helianthus Soel d'Or
Alyssum saxatile compacta	Hollihocks, Double Pink Red and Yellow
Anchusa Dropmorei	Iberis sempervirens
Anthemus Kelwayi	Liatris pycnostachia
Acquilega, long spurred hybrid	Lysimachia vulgaris
Armeria Lausheana	Lythrum Salicaria rosea
Asclepias tuberosa	Mertensia virginica
Baptisia australis	Monarda didyma splendens
Bocconia cordata	Monarda purpurea
Campanula Media	Myosotis sempervirens
Campanula persicifolia	Papaver orientalis .35
Centaurea Montana	Penstemon barbatus Toreyi
Cerastrum tomentosum	Penstemon digitalis
Cimicifuga racemosa	Physostegia virginica
Cynoclassum coelestinum .50	Platycodon grandiflora
Dianthus barbatus	Pyrethrum Hybridum
Dianthus Newport Pink	Pyrethrum roseum
Dianthus Carmen	Salvia Azurea grandiflora
Dianthus plumarius	Saxifraga Megaser .50
Digitalis gloxialaeflora	Silene Schafta
Digitalis gloxiniaflora alba	Stokes cyanea alba .35
Digitalis purpurea	Stokes cyanea alba
Coreopsis grandiflora	Veronica candida
Funkia lancifolia	Veronica virginica
Funkia undulata variegata	
Helianthus Maximilliana	

ORNAMENTAL GRASSES AND BAMBOOS

	<i>Arundo donax</i>	@ .50
Loves	<i>Eulalia Japonica</i> , False Pampas	@ .50
Moisture	<i>Eulalia Japonica gracillinna</i>	
	False Pampas	@ .50
Can withstand	<i>Calamagrostis Stricta Variegata</i>	
considerable	Striped, Cream and Green	@ .25
dryness to the	<i>Festuca Glaucia</i> , fine for edging	
root,	(Blue Grass)	@ .25
	<i>Bambusa Metake</i> , Hardy Bamboo	@ 1.00

GROUND—COVER PLANTS

To obtain a green carpet where it is impossible to grow grass is a vexed question. The solution is a difficult one. Sometimes low-growing shrubbery or evergreens can be used to advantage, but where only a carpet is desired the following plants will prove the right thing.

JAPANESE SPURGE—(*Pachysandra terminalis*) evergreen

Best of all ground covers, has distinctive leafage and growing about 4-6 inches high. Shade living.

Strong plants, \$15.00 per 100

EVERGREEN PERIWINKLE—(*Vinca Minor*)

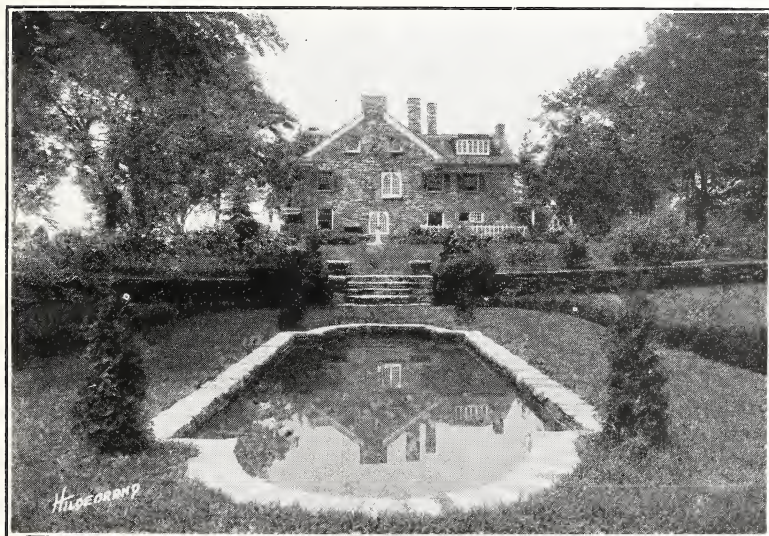
A trailing vine like plant, which will establish itself under adverse conditions.

\$15.00 per 100

EUONYMUS RADICANS

An evergreen vine that forms a regular mat of foliage, likes shade and occasional feeding to stimulate growth.

\$50.00 per 100



A Garden in Delaware County designed and planted by us five years ago

EVERYBODY LOVES ROSES

Here we offer a splendid selection of colors to suit the most fastidious taste.

Strong 2 yr. old plants (dormant).	Each	Per Ten	Per Hundred
	1.25	10.00	90.00
Pot-grown	1.50	12.50	100.00

Crimson Queen	Velvety Crimson
W. T. Dreer	Pink
Mad. Ed. Herriot	Coral Red
Ophelia	Salmon Pink
Mme. Caroline Testout	Light Salmon Pink edged silvery
La France	Shell Pink
Mad. Jules Grolez	Soft China Rose
Mad. Abel Chatenay	Rosy Carmine
Killarney	Pink
Killarney	White
Mrs. A. R. Waddell	Deep Apricot
Excelsa	Crimson Maroon
Gruss an Teplitz	Rich Red
Betty	Ruddy Gold
Duchess of Wellington	Saffron Yellow
Lady Hillington	Deep Apricot Yellow
White Maman Cochet	White
Mrs. W. C. Miller	Pearly blush Salmon
Crusader	Velvety Crimson
Edward Mawley	Crimson
Red Radiance	Clear Red
Radiance	Carmine with opal and coppery reflections
Los Angelus	Flame Pink, copper shadings
Lady Stanley	Clear Pink, fine large flower
Lolita Armour	An improved Lo Ongelus
Mrs. Aaron Ward	Yellow, very free bloomer

CLIMBING AND TRAILING ROSES

These are the kinds, the hardiness of which are assured, the uses of which are many and varied. They grace a porch. They transform an unsightly wall into a thing of beauty, a dreary and unfertile bank or slope into wreaths of verdure and color—

Flowering plants	Each \$1.00	Per Ten \$8.50
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American Pilar	Carmine Rose
Bess Lovett	Light Crimson Shade
Dr. Van Fleet	Flesh Pink
Elizabeth Ziegler	Deep Pink, free bloomer
Excelsa	Dark Red
Gardenia	Cream Color
Lady Gay	Cherry Pink

Pauls Scarlet Climber—One of the best pillar roses of recent years. Flowers a vivid scarlet.

Silver Moon—Large semi-double blooms of pure white.

Tausendschon—Apple Blossom Pink. Very persistent flower.

Valetine Breslan—A new climbing rose, with large double flowers of Apricot pink.

White Dorothy Perkins—Double white.

ROSE HUGONIS—A real bush rose for the shrubbery border or for specimen planting, giving us a wealth of golden yellow blossoms, at least two weeks before Rose-time.

Extra strong plants, Each \$2.50. Two year plants \$1.50

Flowering and Fruiting Shrubs

We have in plenty all the kinds which you will see on almost every lawn, such as Bridal Wreath, Mock-Orange, Hydrangea and others that are so well known to you. Here are some not so commonly in use and yet should become popular if better known.

ARBUTUS SHRUB—(*Abelia grandiflora*)

A low-grown graceful plant giving us continuous bloom from July to October.

12-15" Potted Plants	Each 1.00
1½-2' bushy	1.50
2-3' bushy	2.00

LARGE FRUITED BARBERRY—(*Berberis sinensis*)

A strong growing bush bearing racemes of Yellow flowers in Spring and scarlet fruits in Fall and Winter.

3-4' Each \$1.00 Per Ten \$7.50

BEAUTY FRUIT

Is the name given to *Callicarpa purpurea*, whose slender branches are covered with lavender berries in the fall.

2-3' Each .75 3-4' Each \$1.00

CITRUS TRIFOLIATA

This is the only Orange that is hardy in the north. To see a matured specimen of this plant in the Fall covered with real oranges gives one a foretaste of Florida before we go there for the Winter.

3-4' Each \$1.50 4-5' Each \$2.00
5-6' Each \$2.50 6-8' Each \$3.50

WINGED BURNING BUSH—(*Euonymus alatus*)

An extremely interesting and pretty shrub with corky bark, leaves turn brilliant red. Bears red fruit.

2-3' Each \$1.50 3-4' Each \$2.00

IMPROVED BLUEBERRIES OR HUCKLEBERRIES

Apart from the wonderful crops of edible berries that you can secure from these plants there is an added attraction in the vivid autumn leaf coloration in the landscape.

Large bushy nursery grown fruiting plants 3' high.
Each \$3.50 Per Ten \$30.00

FRENCH HYBRID HYDRANGEAS

These are the improved forms of the well known Blue and Pink ones, which are so popular at the seashore. They come in Pink, Blue and other pastel shades.

Strong 1 year plants .75 each
" 2 year plants 2.50 "

Landscape Design and Engineering Department



Just a House and Lot



The outside room furnished simply but beautifully—not cluttered by promiscuous planting

All successful projects in any kind of work are planned ahead. The world's most excellent gardens were first conceived in the brain, then transmitted to paper in an intelligent plan of action.

Our Landscape Design and Engineering Department is of inestimable value to you in bringing out the hidden as well as the obvious possibilities of your home grounds.

New property owners can save themselves both time and money in the proper development of their grounds, from the conception to the completion of the place, by consulting this Department.

Starting with the topographical survey and the designing of the general plan, then in the making of the planting and grading plan, the laying out of the drives and drainage system to the final planting, the services of this Department will be of greatest value to you. Our charges for this service is so reasonable you will not hesitate at this initial outlay knowing it will mean the saving of actual time and money for you in the end.

Let us co-operate with you and help you in the various problems of your property.

Outdoor Arts Company, Inc.

Bethlehem Pike

Phone: Chestnut Hill 2077

Whitemarsh 1950

Flourtown - - Penna.



Lemoine's Deutzia

OAK LEAF HYDRANGEA

The most distinctive of all the Hydrangeas with foliage closely resembling a giant oak-leaf. The flower heads are very persistent.

	Each
1½-2'	1.00

HYDRANGEA HILLS OF SNOW

A Summer blooming plant for everyone, with large heads of White sterile flowers.

Strong 3 year old plants @ .75 each

VIBURNUM SIEBOLDIANUM

A very distinct form of the "Japanese Snowball", with large handsome foliage, white flowers and red and black fruits.

	Each
2-3'	.75
3-4'	1.00

RED STEM DOGWOOD

When winter comes and leaf and flower has departed, these plants with colored bark gives us cheerful winter effect.

Cornus Siberica, highly colored wood of scarlet

Cornus Sanguinea, red and purple bark

3-4'	@ .75 each
4-5'	@ 1.00 each

WINTER FRUITING BUCKTHORN

A more recent introduction from China, having beautiful clean foliage, and persistent purplish-black berries.

	Each
3-4'	.75
4-5'	1.00

BUTTERFLY BUSH—(Buddleia Veitchi)

Its sweet-scented lilac-like flowers in Summer and Fall is a great attraction to the butterflies, hence the name.

1 yr. old plants @ .50 each

2 yr. old plants @ .75 each

PRUNUS TRILOBA—("Double flowering Plum")

Producing an abundance of double pink flowers like miniature roses.

Each
3-4' 1.50

DOUBLE FLOWERING ALMOND

Dwarf growing, charming Pink and White flowers in early Spring.

2-3' 1.00

SCOTCH BROOM

An interesting shrub for dry and sandy situation. Conspicuous in the spring months with a display of yellow pea shaped flowers.

3-4' @ .75 each

COTONEASTER DIVARICATA

One of the newer forms of these delightful plants. It has a graceful spreading habit of growth, glossy green leaves, which turn crimson in the fall, and also gives us the added attraction of red fruit.

1½-2' @ .75 each
2-3' @ 1.00 each

DECIDUOUS HOLLY

Named so because unlike the English or American Holly, it drops its leaf in winter, exposing to full view its cluster of scarlet berries.

Bushy plants 3-4' @ 1.50 each

FRILLED PRIVET

"Ligustrum Henryi" is perhaps the most graceful and pleasing of the many forms in our gardens. Keeps its leaves well into the winter.

2-3' @ .75 each
3-4' @ 1.00 each
4-5' @ 1.50 each

NEW GOLD FLOWER

Hypericum Henryi, giving masses of bright yellow flowers in July. Most desirable dwarf shrub.

Each Per Ten
18-24" @ .75 5.00

POTENTILLA FRUTICOSA

A very desirable little shrub for the summer garden, giving us a profusion of rich yellow flowers over a long season.

Each Per Ten
18-24" @ .50 4.00

BUSH CLOVER

"Lespedeza". Both the purple and white form flower in the Fall. Fine for the foreground of shrubbery beds or even for the Hardy Garden.

Purple flowered,	2 year @	.75 each
	3 year @	1.00 each
White flowered	2 year @	.75 each

LONICERA KOCHIANA

Distinct from the old-fashioned Bush-Honeysuckle in ripening its red berries in early Winter, at which time they present a cheerful sight.

3-4' bushy @ \$1.00 each

PHILADELPHUS VIRGINAL

A very beautiful new Mock Orange, with crested double flowers, pure white and sweet scented.

Nice young plants @ .75 each

PINK LOCUST BUSH

For those who like pea-shaped flowers in profusion this hardy shrub will appeal. Fine strong grower, flowering over a period of two months.

		Each	Per Ten
2-3'	@	.50	3.50
3-4'	@	.75	5.00

SPIRAEA FROBELLII

A beautiful Summer blooming shrub, with large corymbs of light Pink flowers—one of the newer kinds.

1/2-2' @ .75 each



A planting made for one of our clients 4 years ago

Some Specialties in Trees

FLAME BARK WILLOW

An appropriate name given to "Salix Britzensis" on account of the bright red bark so pronounced in winter.

2-3' @ .50 each

LAUREL LEAF WILLOW—(Salix pentandra)

Bright green bark, bold laurel like foliage. Fine for screens.

4-6' @ 1.00 each

CHINESE FLOWERING CRAB APPLE

Everybody's favorite small flowering tree, sweet scented pink flowers, followed by small yellow and red fruits, which are persistent, and make good provender for the birds.

3-4' @ 1.00 each

4-5' @ 1.50 each

5-6' @ 2.00 each

WHITE FLOWERED DOGWOOD

America's best small tree possessing a tri-fold beauty in flower, leaf and fruit.

3-4' @ .75 each

4-5' @ 1.00 each

6-8' @ 2.50 each

8-9' specimens 5.00

JAPANESE LARCH

Beautiful lawn tree of distinction, with bright green spruce-like foliage.

4-5' @ 1.50 each

SORRELL TREE—(Oxydendron arboreum)

Giving us beautiful lily of the valley like flowers in Summer and a brilliant leaf coloration in the Fall.

2-3' @ 1.00 each

3-4' @ 1.50 each

7-8' @ 4.50 each

8-9' @ 5.00 each

PAU PAW TREE—(Asimina triloba)

An extremely rare tree to find in northern gardens. Has good clean bold foliage, with odd chocolate colored flowers, followed with banana-like fruit, which is edible.

3-4' @ 1.50 each

4-6' @ 2.50 each

Evergreens

For all

Purposes



Mountain Pine

THE JAPANESE CYPRESS—(Retinispora)

In this beautiful group of hardy evergreen plants are found material to fill almost any situation and position called for in landscape art. Their colors range through all the shades of green, blue, bronze, silver and gold.

		Each
Retinispora ericoides	1½-2'	2.00
	2-2½'	3.00
Retinispora folifera	2-2½'	4.00
	2½-3'	5.00
Retinispora obtusa	12-18"	2.00
	18-24"	3.00
Retinispora obtusa crispis	1-1½'	2.50
	1½-2'	3.50
Retinispora pisifera	2-2½'	3.50
	2½-3'	4.00
	3-3½'	5.00
Retinispora pisifera aurea	2½-3'	4.00
	3-3½'	5.00
	3½-4'	6.00
	4-4½'	7.50
Retinispora plumosa	2-2½'	3.00
	2½-3'	4.00
	3-3½'	4.50
	3½-4'	5.00
Retinispora plumosa aurea	1½-2'	2.50
	2-2½'	3.00
	2½-3'	4.00
	3-3½'	5.00
Retinispora plumosa lutescens	1-1½'	2.00
	1½-2'	2.50
	2-2½'	3.50
Retinispora leptoclada	12-18"	2.00
	18-24"	2.50
Retinispora squarrosa	2-2½'	3.00
	2½-3'	4.00
	3-3½'	5.00

THE JUNIPERS

These extremely hardy groups of evergreen plants give us a variety of shades and colors and are always in demand for many uses.

Juniperus chinensis	argentea	1½'-2'	Each \$2.50
"	" Pfitzeriana	1½'-2'	3.50
		2-2½'	5.00
Juniperus communis		1½'	2.00
		2-2½'	2.50
"	" aurea	1-1½'	3.00
Juniperus Hibernica		2-2½'	2.50
		2½'-3'	3.00
		3-3½'	3.50
		3½'-4'	4.00
Juniperus stricta		1½'-2'	2.50
Juniperus Virginiana		3-4'	3.50
		4-5'	4.50
		5-6'	6.00
		6-7'	7.50
		7-8'	8.00
		8-9'	10.00

THE PINES

Beautiful when young, picturesque when aged, for solitaire or mass planting.

Pinus Austriaca (Austrian Pine)	3-4'	Each 5.00
	4-4½'	7.50
	5-6'	9.00
Pinus densiflora (Japanese Pine)	3-4'	4.00
	4-5'	5.00
	5-6'	7.50
	6-7'	8.50
Pinus Montana Mugho (Dwarf Mountain Pine)	1-1½'	2.50
	1½'-2'	4.00
	2-2½'	6.00
Pinus resinosa (Red Pine)	4-5'	6.00
	5-6'	7.50
Pinus strobus (White Pine)	5-6'	7.00
	6-7'	8.00
	7-8'	9.00
Pinus sylvestris (Scotch Pine)	4-5'	5.00
	6-7'	9.00

THE CUPRESSUS

Rare plants with steel blue foliage.

Cupressus Allamei	1½'-2'	2.50
	2-2½'	3.00
" Glory of Boskoop	2½'-3'	4.00
	3-3½'	5.00

THE ARBOR-VITAE—(Thuyas)

These are indispensable in landscape plantings and form notable features in form and color when rightly employed.

Thuya occidentalis	2-3'	Each 3.00
" pyramidalis	3-4'	4.00
	2 1/2-3'	3.50
	3 1/2-4'	4.50
" lutea	2'	2.50

GLOBE ARBOR VITAE

Hoveyi	1 1/2'	2.50
	1 1/2-2'	3.50
Globosa	1-1 1/2'	3.00
Compacta	1-1 1/2'	2.50
	1 1/2-2'	3.50
Pumila	1-1 1/2'	2.50
	1 1/2-2'	3.50
Chinese Arbor Vitae		
Biota orientalis	3-3 1/2'	3.50
	specimens 4-5'	6.00

THE YEWS

Taxus cuspidata	2-2 1/2'	Each 5.00
" baccata	2 1/2-3'	7.50
" repandens	12-15"	2.00
	12-18" spread	4.00

HEMLOCK

America's best evergreen for all general purposes.

Tsuga canadensis	2-3'	4.00
	3-4'	5.00
	4-5'	6.50
	5-6'	8.00



Ligustrum lucidum in winter

Broad Leaf Evergreens

THE EVERGREEN EUONYMOUS

Splendid broad leaf evergreen plants most suitable for porch-bed plantings.

Euonymous Japonica	1½-2' bushy	1.50 each
Euonymous Sieboldi	1½-2'	1.50 each
	2-2½'	2.50 each
Euonymous Carrieri	1½-2' spread	1.50 each
	2-3' spread	2.50 each

BOX

Just this terse name is sufficient for the masses, for everyone knows and loves Box-bush.

Its uses and purposes are so varied that one cannot go far astray. We have just to use a little discretion and select the kinds best fitted for our purpose.

Buxus sempervirens, the one most commonly used for hedging, vases, or any formal purpose—

	Each	Per 10	Per 100
6-8"	.40	3.00	20.00
10-12"	.75	5.00	40.00
12-15"	1.25	9.00	75.00
15-18"	1.75	12.50	100.00

Buxus suffruticosa—(Old Fashioned Box) very slow of growth and especially adapted for edging garden beds, paths, and filling positions where a slow compact growth is required—

	Per 10	Per 100	Per 1000
3-5"	2.00	10.00	75.00
5-7"	3.50	25.00	150.00
7-9"	5.00	35.00	225.00

Buxus latifolia—(Japanese Box). A quick growing, graceful variety, with light green glossy foliage—

	Each	Per 10	Per 100
8-10"	1.00	7.50	50.00
10-12"	1.50	10.00	75.00
12-15"	2.00	17.50	100.00
15-18"	2.50	20.00	150.00

EVERGREEN PRIVET—(*Ligustrum lucidum*)

A very handsome evergreen plant with leathery foliage of a dark glossy green. Fine for porch bed plantings and other like positions.

12-18"	2.00 each
18-24"	3.00 each

RHODODENDRONS

More and more are our native plants being brought into landscape uses and not the least among them are the Rhododendrons. They bring a wealth of foliage and flower to our gardens, and fill admirably many a position where other things have failed.

Rhododendron Maximum—"Giant Rose-Bay", bold foliage and with Apple-Blossom Pink flowers in July—

	Each	Per 10	Per 100
3-4'	4.00	30.00	250.00
4-5'	5.00	40.00	300.00
5-6'	6.00	50.00	

Rhododendron Carlinianum—Native of the mountains of Carolina, a dwarf species, with clear pink flowers—

2-3'	5.00	40.00
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Rhododendron Catawbiense—Also native of our mountain ranges, with rosy-lavender flowers and beautiful foliage—

2-3'	5.00	40.00
3-4'	6.00	50.00

We shall be pleased to quote a special price on these plants in car-load lots.

AZALEA

These miniature Rhododendrons fill a very important place in our gardens today, and with their vivid colors brighten up many an otherwise sombre planting. Our plants are nicely budded.

Azalea Amoena—The hardiest of the evergreen kinds, Claret colored flowers—

	Each
8-10" bushy	1.50
12-15" bushy	2.50
15-18" bushy	3.00

Azalea Hinodgira—Similar to Amoena, but with bright red flowers—

	Each
10-12" bushy	3.00
12-15" bushy	4.00
15-18" bushy	6.00

Azalea Indica alba—Bearing large white flowers tinged with lavender—

6-8"	Potted plants @ .75 each
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VINES

These are the frills and laces for use in the planting of every home.

LARGE FLOWERED CLEMATIS

Assorted names varieties in White, Pink and Purple color.

Strong Potted Plants @ 1.00 each

WHITE FLEECE VINE

A wonderfully clean and fast growing vine, producing clouds of fleecy white flowers from August to October.

Each	Per Ten
1.00	7.50

EVERGREEN BITTER SWEET—(Euonymous Vegetus)

This hardy evergreen climbing plant will usurp the place of English Ivy, not only because it is hardier, but also that it affords us an attractive display with their Red fruits.

2 yr. plants	@ 1.00 each
3 yr. plants	@ 1.50 each

CLEMATIS PANICULATA

A general favorite with all, because of its sweet scented flower in September.

Nice strong plants @ .50 each

WISTARIA—(Sinensis)

This name brings visions of beautiful purple racemes of pea-shaped flowers in early spring.

Strong 2 yr. old plants	@ 1.50 each
" 3 yr. old plants	@ 2.50 each

IVYS

Ampelopsis Veitchi, "Boston Ivy", the best clinging vine for walls where a quick effect is wanted.

2 yr. plants @ .50 each

Hedera Helix, "English Ivy", is more slow in growth than Boston Ivy, but has the advantage of leaves that remain green through the winter.

Potted plants @ .50 each

HARDY JASMINE

The first vine to give us flowers in early spring, oftentimes in bloom before winter is over.

2 yr. plants @ .75 each

JAPANESE BITTERSWEET

Celastris articulatus is similar to our native (Scandens), but has brighter colored fruits.

2-3'	.50 each
3-4' heavy	1.00 each

Fruits for the Home and Garden

APPLES

Nice clean trees of the standard and improved kinds.

	Each	Per Ten
6-7' 2 and 3 year old	2.00	15.00

CHERRIES

Both the sweet eating and cooking varieties.

	Each	Per Ten
6-7' 2 year old	2.00	15.00

PEACHES

Best freestone kinds, early, midseason and late.

5-6'	1.00	9.00
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PEARS

The well known and tried kinds for eating and culinary use.

	Each	Per Ten
5-7' 2 and 3 year old	2.00	15.00

QUINCE

	Each	Per Ten
4'	2.00	15.00

SMALL FRUITS

BLACKBERRIES	1.25 per 100
CURRANTS—Red and Black,	2.50 per 10
GOOSEBERRIES	2.50 per 10

GRAPES

Finest varieties.

2 year strong roots, 50 cents each; 3.50 per 10

Extra strong fruiting plants, 75c each; \$5.00 per 10

RASPBERRIES

Cuthbert and St. Regis, 1.50 per 10

RHUBARB

Clumps, 25c each

GRASS SEED—Outdoor Arts Special Mixture

A high grade mixture, the formula of which has been worked out by twenty years practical experience in the use of the best grass seed for lawns.

Price: \$.40 per lb.; \$7.50 per bushel (20 lbs)

SPECIAL MIXTURE FOR SHADY LAWNS

\$.45 per lb. \$8.50 per bushel

Soil Treatment

The splendor of your lawns, the vigor of your trees and shrubs, and the success of your flower and vegetable garden depend largely on the fertility of your soil.

Soil and a bank account are analogous.

We must keep our bank balance up to the mark to meet our withdrawals, or we shall have an overdrawn account.

So with soil—we must put into it by faithful cultivation and annual fertilization those elements of food that are constantly being withdrawn from it.

A fertile soil is one having a good balance of available plant food.

Let us prescribe and render right treatment.

PURE BONE MEAL—

100 Lbs.	500 Lbs.	1000 Lbs.	Ton
\$4.00	\$16.00	\$29.00	\$54.00

HYDRATED LIME—

100 Lbs.	1000 Lbs.	Ton
\$2.00	\$12.00	Delivered locally \$22.00

OUTDOOR ARTS HIGH GRADE FERTILIZER FOR SPECIAL PURPOSES

“LAWN-RIGHT”—

A splendid fertilizer for Lawns, Putting Greens, etc.

167 Lb. Bags	1000 Lbs.	Ton
\$9.00	\$35.00	\$60.00

“ARBO-RIGHT”

Specially prepared for Trees, Shrubs and all Arboreous Plants.

167 Lb. Bags	1000 Lbs.	Ton
\$7.50	\$36.00	\$62.00

“PLANT-RIGHT”

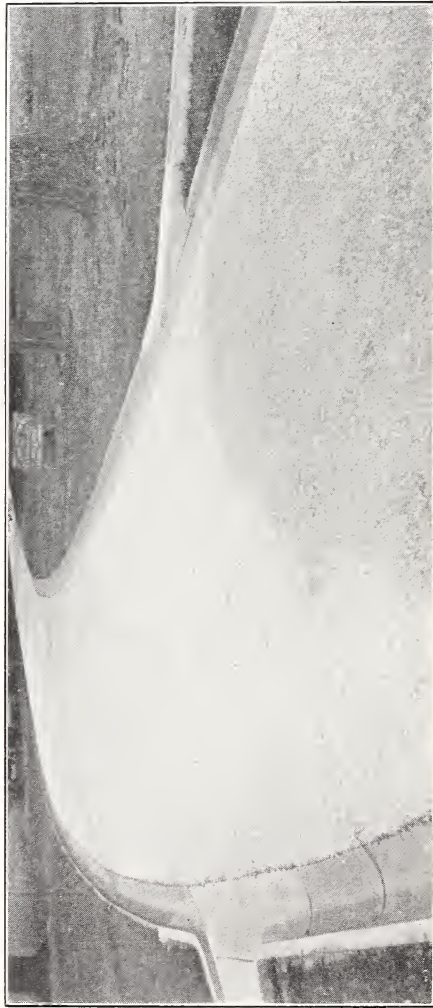
For Flower and Vegetable Garden, Green-house Plants, etc.

200 Lb. Bags	1000 Lbs.	Ton
\$8.00	\$40.00	\$64.00

SPECIAL PRICES ON CAR-LOAD LOTS.

A DRIVEWAY BUILT BY US 6 YEARS AGO

By natural wear it is better today than when laid down



ROAD BUILDING AND UPKEEP

It is a long call from the Indian trail of yesterday to the beautiful roads of today. Great strides have been made toward the perfect road, and while no one has yet reached the high mark of perfection, we are now able to give our patrons the very best road known to date.

Over several years of constant wear and exposure to severe climatic changes have proven the roads built under our methods beyond question the par-excellence in road-making.

Private driveways our specialty. Drives,—remade, or resurfaced. Consult us freely and have us examine your drives.

Pruning and Spraying a Necessity

THE proper care of old trees is a duty that devolves itself on every property owner.

That duty becomes a delight when under the right treatment we see them respond in a healthy and luxuriant growth, and in the case of fruit trees giving us abundantly palatable fruit for the home table.

Our intimate knowledge of trees, shrubs and orchards makes it doubly sure that the work we do for you along this particular line will be done right.

We hold no fanciful theories and notions on tree treatment, but like a good physician we maintain that cleanliness and right nourishment are the main factors toward perfect health. If a tree is worth saving we will save it. If it is not worth saving we will not encourage you to spend your money for naught.

Our pruning and spraying department with equipment and intelligent men to operate is at your service at the most reasonable rates.

Estimates readily given.

Phones { *Chestnut Hill* 2077
 { *Whitemarsh* 1950

